



Client's Views

"The early results of the courses run by you are very promising. The teaching material and method used is simple to understand, and practical, so that attendees can readily identify with both the problem and solution in a way that is remembered and used in their daily work." **General Manager, Gulf Carton Factory, Al-Ahsa, Saudi Arabia**

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Language: English
Duration: 1 ¾ - 2 Days

Target Audience: All managers and staff in leadership roles

Training Objectives:

- To identify the qualities of leadership
- To understand different leadership styles
- To create a vision for your team
- To improve your delegation skills
- To aid you to be able to *motivate your people*

Topics Covered:

- Definition of a leader
- Differences between leadership and management
- Implications for us as leaders
- Characteristics of a leader
- How to become an effective leader
- Theory X and Theory Y models
- Action centred leadership
- Leadership by Lao Tso - zen sage
- Vision
- How are you as a leader?
- Delegation
- Motivating employees

Sneak Preview:

The slide titled "Decision Making Techniques" lists the following methods:

- [Pareto Analysis](#)
- [Paired Comparison Analysis](#)
- [Grid Analysis](#)
- [Decision Trees](#)
- [PMI](#)
- [Force Field Analysis](#)
- [Six Thinking Hats](#)
- [Cost/Benefit Analysis](#)

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Practical Aspects:

- Use of real life examples
- Activities to practice the concepts and formats

Trainer

Ahsan S. Razzaq, Managing Director STCI, possess over 23 years of work experience in Supply Chain Management from companies like Procter & Gamble, Henkel, and Olayan Group in Pakistan and GCC. During his tenure at Olayan Group, his responsibilities included providing supply chain operational excellence support, centrally purchasing commonly purchased non-productive items, dealing with key customers for FMCG sectors and supporting implementation of Quality, Health & Safety and Environment (QHSE) management systems for all Olayan group operating companies. Prior to joining Olayan, Ahsan held the following positions of Planning & Purchasing Director, Riyadh, Saudi Arabia, for Henkel Saudi Arabia, and several supply chain position with Procter & Gamble (P&G) in Pakistan and Saudi Arabia. Ahsan studied Mechanical Engineering at Kansas State University, Kansas, USA and completed his Bachelor's Degree in 1992 and Master's degree in 1993. Ahsan is also certified auditor for Quality Management System (ISO 9001), Occupational Health & Safety Management System (ISO 18001) and Environmental Management System (ISO 14001).