



Registration:

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Fee:

Dates:

Venue:

Shahzad Training & Consulting International

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Language: English

Duration: 1 ½ - 1 ¾ Days

Target Audience: Purchasing Managers and Buyers

Supply Chain Management:

Smart Supply Chain:

A smart supply chain setup is one that increases Sales and Reduces Inventory and System Cost. This requires an in-depth business analysis and a corresponding organization.

Components of Smart Supply Chain:

Supply chain has a wide scope; from determining the market demand to physical delivery of the product to the shelf.

1. Supply Chain Analysis & Setup
2. Supply Chain Organization
3. Integrated Planning
4. Demand Planning
5. Supply Planning
6. Logistics, Warehousing and Order, Shipping, and Billing (OSB)
7. Purchasing

Smart Purchasing Skills Training

Training Objectives:

To develop a smart purchasing **strategy** taking into account the value of the purchased item and its importance

- To understand the smart purchasing core process
- To learn techniques to determine importance of purchased items using ABC (Pareto) Analysis
- To introduce strategic supply positioning concepts
- To introduce application of SWOT analysis to purchasing
- To introduce TOWS analysis for identifying the strategic options
- To prepare a Strategic Material Review

Training Uniqueness:

- **Practicality**- Focus on practical application of theory with real life examples from global companies
- **Monitoring**- Monthly updates on new concepts, quarterly monitoring of concepts implementation
- **Knowledge Management**- Extremely practical formats provided for use such as ABC Analysis Tools, Demand Planner, Supply Planner
- **Commitment Building**- Smart Purchasing Strategy Champions identified and recognized! Best Group Contest, Implementation Contest

Client's Views:

"I got the feedback from Mr. Zohaib Abrar, one of my organization's nominee at your recently concluded course at PSTD on Smart Purchasing. Mr. Zohaib said to me that he had never learnt so much about purchasing as he could during those two days. That's a wonderful endorsement of what you did and what your organization stands for".

Saqib Saeed, CEO, Algorithm Consulting (Pvt) Limited.